

Kilburn Engineering Limited July 24, 2019

Ratings

| Facilities* | Amount (Rs. crore) | Rating ¹ | Rating Action |
|---|---|--|---|
| Long-term Bank Facilities | 120.00 (120.00) | CARE B; Negative (Single B; Outlook: Negative) | Revised from CARE BB+; Stable (Double B Plus; Outlook: Stable) |
| Long-term/Short- term Bank Facilities | 75.00 (75.00) | CARE B; Negative/ CARE A4 (Single B; Outlook: Negative /A Four) | Revised from CARE BB+; Stable / CARE A4+ (Double B Plus; Outlook: Stable / A Four Plus) |
| Total facilities | 195.00 (Rs. One hundred and ninety five crore only) | | |

^{*}Details of facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The revision in ratings assigned to the bank facilities of Kilburn Engineering Limited (KEL) factors in the significant deterioration in the liquidity position and stressed financials of the Group companies belonging to the Willamson Magor Group, to which KEL has provided significant Inter Corporate Deposits (ICD's). Delay in recovery of the outstanding amount from the group companies is likely to further impact the debt coverage indicators of KEL.

However, the ratings continue to derive comfort from healthy standalone business performance of KEL. Ability of the company to sustain its business performance, recovery of ICD's from the group companies as well as successful refinancing of its debt repayment obligations due in the short-term, forms the key rating sensitivities.

Outlook: Negative

The outlook is revised to Negative from Stable on account of delay in refinancing of its debt repayment obligations due in the immediate short-term. The outlook may be revised to stable if KEL is able to successfully refinance its debt well within the timelines of its existing repayment obligations.

Detailed description of the key rating drivers

Key Rating Weakness:

Significant exposure to group companies with stressed financial position

During FY17, the KEL had availed loans from banks, supported by Letter of Comfort received from Mcleod Russel India Limited along with unconditional and irrevocable corporate guarantee provided by Williamson Financial Services Limited and Bishnauth Investments Limited. These funds were transferred as Inter Corporate Deposits (ICD's) to group companies - Babcock Borsig Limited (BBL), Williamson Financial Services Ltd. and Williamson Magor & Co. Limited (WMCL).

Owing to significant deterioration in the financial profile of the group companies to which KEL has significant financial exposure, has resulted into weakening of the debt coverage indicators of KEL.

Resignation of Auditors

Auditor had cited its reservations of group companies not adhering to repayment schedule of debt and erosion in networth of group companies. Also on 29th June 2019, the auditor has resigned due to reduction in fees proposed by KEL which leads to a change of terms of audit engagement as envisaged under Standard on Auditing 210 "Agreeing the Terms of Audit Engagement". New statutory auditors are appointed to fill the

Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications



casual vacancy subject to the approval of members of the company at coming 31st Annual general meeting. A change in auditor could limit the timely information.

Key Rating Strength:

Experienced track record in manufacturing customized process equipment

KEL has over three decades of experience in manufacturing customised process equipment in various industries ranging from chemicals, petrochemicals, oil, gas, refineries, fertilisers, nuclear power plants and food processing industries covering tea, sugar, paddy and coconut.

The company has developed machinery for tea industry which is now used across the world. The company has also manufactured certain niche products such as Rotary Dryer for Carbon Black, Instrument and Utility gas drying System (IUGS), Soda ash Calciners.

Liquidity: Poor

The liquidity position of the company continues to remain poor owing to lower cash accruals as compared to the repayment obligations, mainly on account on non-recovery of ICD's from the group companies. Non recovery of the ICD's may constrain the ability of the company to repay is debt obligations on a timely basis.

Analytical approach: Standalone. CARE has removed the factoring linkages of the Williamson Magor Group built in the ratings of KEL due to weakened financial flexibility of major group companies. Deterioration in the financial profile of Mcleod Russel India Limited (LOC provider) and Williamson Financial Services Limited (Guarantee provider) has significantly reduced the financial flexibility at the group level.

Applicable Criteria:

Criteria on assigning Outlook to Credit Ratings
CARE's Policy on Default Recognition
Criteria for Short Term Instruments
Rating Methodology-Manufacturing Companies
Financial ratios – Non-Financial Sector

About KEL:

Incorporated on September 7, 1987, Kilburn Engineering Limited (KEL) is a Williamson Magor Group Enterprise listed on Bombay Stock Exchange (BSE) and Calcutta Stock Exchange (CSE). KEL manufactures drying systems, pneumatic handling systems, heat exchangers, etc with specialized expertise in design, engineering, manufacturing and installation of drying systems for solids, liquids and gases. KEL caters to various industries ranging from Chemicals, Petrochemicals to Food, Oil & Gas, Refinery, Power Plants & Steel. KEL also provides services for erecting, commissioning and annual maintenance of the equipment manufactured.

| Brief Financials (Rs. crore) | FY18 (A) | FY19 (Abridged) | |
|------------------------------|----------|-----------------|--|
| Total operating income | 131.42 | 163.87 | |
| PBILDT | 26.38 | 29.83 | |
| PAT | 3.36 | 5.92 | |
| Overall gearing (times) | 1.09 | 1.31 | |
| Interest coverage (times) | 1.15 | 1.74 | |

A: Audited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2



Annexure-1: Details of Instruments/Facilities

| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook |
|----------------------------------|---------------------|----------------|------------------|-------------------------------------|---|
| Fund-based - LT-Cash Credit | - | - | - | 25.00 | CARE B; Negative |
| Non-fund-based - LT/ ST-BG/LC | - | - | - | | CARE B; Negative / CARE A4 |
| Fund-based - LT-Term Loan | - | - | October 2019 | 95.00 | CARE B; Negative |

Annexure-2: Rating History of last three years

| Sr. | Name of the | Current Ratings | | | Rating history | | | |
|-----|----------------------|-----------------|-------------|------------|----------------|-------------|-------------|-------------|
| No. | Instrument/Bank | Type | Amount | Rating | Date(s) & | Date(s) & | Date(s) & | Date(s) & |
| | Facilities | | Outstanding | | Rating(s) | Rating(s) | Rating(s) | Rating(s) |
| | | | (Rs. crore) | | assigned in | assigned in | assigned in | assigned in |
| | | | | | 2019-2020 | 2018-2019 | 2017-2018 | 2016-2017 |
| 1. | Fund-based - LT-Cash | LT | 25.00 | CARE B; | 1)CARE BB+; | 1)CARE BBB- | 1)CARE BBB- | 1)CARE BBB- |
| | Credit | | | Negative | Stable | ; Stable | ; Stable | (Under |
| | | | | | (02-Apr-19) | (06-Apr-18) | (13-Apr-17) | Credit |
| | | | | | | | | Watch) |
| | | | | | | | | (25-Apr-16) |
| 2. | Non-fund-based - LT/ | LT/ST | 75.00 | CARE B; | 1)CARE BB+; | 1)CARE BBB- | 1)CARE BBB- | 1)CARE BBB- |
| | ST-BG/LC | | | Negative / | Stable / | ; Stable / | ; Stable / | / CARE A3 |
| | | | | CARE A4 | CARE A4+ | CARE A3 | CARE A3 | (Under |
| | | | | | (02-Apr-19) | (06-Apr-18) | (13-Apr-17) | Credit |
| | | | | | | | | Watch) |
| | | | | | | | | (25-Apr-16) |
| 3. | Fund-based - LT- | LT | 95.00 | CARE B; | 1)CARE BB+; | 1)CARE BBB- | - | - |
| | Term Loan | | | Negative | Stable | ; Stable | | |
| | | | | | (02-Apr-19) | (06-Apr-18) | | |

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



Contact us

Media Contact

Mradul Mishra
Contact no. – +91-22-6837 4424
Email ID – mradul.mishra@careratings.com

Analyst Contact

Group Head Name - Mr. Hitesh M Avachat Group Head Contact no.- 022-6754 3510 Group Head Email ID- hitesh.avachat@careratings.com

Business Development Contact

Ms. Meenal Sikchi Cell: + 91 98190 09839

E-mail: meenal.sikchi@careratings.com

Ms. Rashmi Narvankar Cell: + 91 99675 70636

E-mail: rashmi.narvankar@careratings.com

Mr. Ankur Sachdeva

Cell: + 91 98196 98985

E-mail: ankur.sachdeva@careratings.com

Mr. Saikat Roy Cell: + 91 98209 98779

E-mail: saikat.roy@careratings.com

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